

Buyer's Agent Compensation

| MLS # | Address | Price | Listing Agent | Amount |
|---------|---|-------------|-----------------|----------------|
| 9901966 | 2008 American Way, Kingsport, TN 37660 | \$895,000 | Gina Hensley | 3% |
| 9976891 | 637 Arch Street, Kingsport | \$234,995 | Alan Hill | 2.5% |
| 9977698 | 137 Austin Ridge Court | \$559,000 | Gina Hensley | 2.5% |
| 9977370 | 532 Bays Cove Circle | \$200,000 | BJ Walsh | 2.5% |
| 9967757 | 905 Bloomingdale Pike, Kingsport, TN 37660 | \$380,000 | Ricky Reed | 4% |
| 9974620 | 2511 Brandi Drive, Russellville | \$319,000 | BJ Walsh | 2.5% |
| 9967479 | 1544 Brightridge Drive, Kingsport, TN 37664 | \$379,000 | Bob Ross | 2% |
| 9973150 | 126 Burlington Avenue, Church Hill, TN | \$289,000 | Crystal Greene | 2.5% |
| 9971719 | 1268 Catawba Street Kingsport, TN 37660 | \$299,900 | Gina Hensley | 2.5% |
| 9957631 | 218 Cedar Branch Road, Kingsport, TN 37664 | \$525,000 | Connie Salyer | 3% |
| 9976175 | 1259 Centenary Road | \$299,998 | Alan Hill | 2.5% |
| 9973017 | 5753 Chestnut Hills Drive, Kingsport | \$780,000 | Sissy Hopson | 2.5% |
| 9974087 | 165 Chippendale Square | \$660,000 | Spencer Snook | 2.5% |
| 9962535 | 141 Chippendale Square, Kingsport, TN 37660 | \$749,900 | Connie Salyer | 3% |
| 9977445 | 1712 Cooks Valley Road | \$524,900 | Liesel Watkins | 2.5% |
| 9971383 | 3430 & 3416 Daniel Boone Road Gate City, VA 24251 | \$150,000 | Lou Britt | 2.5% |
| 9971867 | 1007 Deerfoot Circle, Rogersville TN 37857 | \$444,500 | Angela Rundle | 2.5% |
| 9977693 | 1105 Delrose Drive | \$40,000 | Colette George | 3% |
| 9975862 | 1343 Dewey Avenue, Kingsport | \$170,000 | Liesel Watkins | 2.5% |
| 9965645 | 301 Dodge Drive, Rogersville, TN 37857 | \$1,400,000 | Alan Hill | 3% |
| 9974143 | 505 Dogwood Drive | \$375,000 | BJ Walsh | 2.5% |
| 9970863 | 4811 Druid Hills, Kingsport, TN 37663 | \$275,000 | Sheila Postell | 2.5% |
| 9973335 | 1390 East Center Street | \$190,000 | Bob Ross | 3% |
| 9967491 | 341 East Haw Ridge Road, Piney Flats, TN 37686 | \$1,220,000 | Allison Stewart | 2.5% |
| 9967652 | 600 East Market Street, Kingsport, TN 37660 | \$150,000 | Alan Hill | 3% |
| 9970479 | 505 & 509 E Center Street, Kingsport TN 37660 | \$490,000 | Colette George | 3% |
| 9959267 | 1724 & 1728 Euclid Avenue, Bristol, VA 24201 | \$130,000 | Colette George | 3% |
| 9959893 | 8156 Fairview Road, Duffield, VA 24244 | \$275,000 | Ricky Reed | 2.5% |
| 9977480 | 600 Fleetwood Drive, #104 | \$224,900 | Sandy Shelton | 2.5% |
| 264403 | 205 Forest Court, Blountville, TN 37617 | \$140,000 | Connie Salyer | 4% |
| 9969546 | 120 Frisco Avenue, Church Hill, TN 37642 | \$299,900 | David Odum | 3% |
| 9974919 | 1585 Ft Henry Drive P-D, Kingsport | \$344,000 | BJ Walsh | 2.5% |
| 9977041 | 1527-1529 Fuller Street | \$350,000 | Casey Halsey | 2.5% |
| 9971871 | 200 Glenbrook Mountain Road Kingsport, TN 24265 | \$141,500 | Jessica Summers | 2.5% |
| 9971601 | 338 Golf Ridge Drive Kingsport TN 37664 | \$1,300,000 | Connie Salyer | 2.5% |
| 9974129 | 1251 Goshen Valley Road | \$110,000 | Cindy Hayworth | 2.5% |
| 9971384 | 2720 Goshen Valley Road Church Hill, TN 37642 | \$500,000 | Crystal Greene | 2% |
| 9950560 | 0 Gray Pine Lane, Gate City, VA 24251 | \$340,000 | Jessica Summers | 3% |
| 9976002 | 780 Hamilton Rd, F8 | \$315,000 | Jessica Summers | 3% |
| 9975149 | 16044 Hamilton Street | \$340,000 | Melissa Parton | Talk to agent. |
| 9975952 | 1110 Hamton Avenue, Kingsport | \$204,997 | Angela Rundle | 2.5% |
| 9976942 | 202 Hemlock Road, Bristol | \$199,500 | Colette George | 2.5% |
| 9963118 | 2137 Hiara Drive, Kingsport, TN 37660 | \$12,000 | Cindy Hayworth | 5% |
| 9967165 | 289 Hilton Road, Gate City, VA 24251 | \$315,700 | Angela Rundle | 2.5% |
| 9977064 | 234 Hunters Crossing Drive | \$359,000 | Lynn Fansler | 2.5% |
| 9975014 | 317 Independence Avenue | \$149,900 | Cindy Hayworth | 2.5% |
| 9972894 | 2325 Inglewood Drive, Kingsport TN | \$296,998 | Alan Hill | 2.5% |
| 9974411 | 4238 Ivanhoe Street | \$280,000 | BJ Walsh | 2.5% |
| 9977658 | 1015 Jasper Road | \$210,000 | Lynn Fansler | 2.5% |
| 9977497 | 504 Kimbark Lane | \$224,900 | Val George | 2.5% |
| 9969716 | 186 Kincheloe Road, Fall Branch, TN 37656 | \$424,997 | Angela Rundle | 2.5% |
| 9973807 | 5039 Lake Forest Drive, Kingsport | \$448,000 | Connie Salyer | 2.5% |
| 9961244 | 3914 Leaf Point, Kingsport, TN 37663 | \$639,000 | Connie Salyer | 3% |
| 9937685 | 3323 Lee Highway, Bristol, VA 24202 | \$775,000 | John Moody | 3% |
| 9977691 | 1218 Linville Street | \$1,600,000 | Colette George | |
| 9971822 | 549 Linville Street Church Hill, TN 37642 | \$265,000 | Patti Burton | 2.5% |
| 9969086 | 530 Lloyds Chapel Road, Church Hill, TN 37642 | \$11,500 | Angela Rundle | 2.5% |
| 9971858 | 6768 Lone Star Road, Kingsport TN 37660 | \$210,000 | Patti Burton | 3% |

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|---------|--|-------------|------------------|----------------|
| 353623 | Lot 4 Daniel Boone Road, Gate City, VA 24251 | \$69,900 | Connie Salyer | 3% |
| 9968458 | Lot 9 Warrior Falls Drive, Kingsport, TN 37664 | \$32,500 | Ricky Reed | 3.5% |
| 9968457 | Lot 8 Warrior Falls Drive, Kingsport, TN 37664 | \$32,500 | Ricky Reed | 3.5% |
| 9962142 | 2046 Lowell Drive, Kingsport, TN 37660 | \$9,995 | Liesel Watkins | 5% |
| 9971466 | 144 Massengill Avenue, Blountville TN 37617 | \$158,000 | Jessica Summers | 2.5% |
| 9969972 | 2204 Maxwell Avenue, Kingsport, TN 37664 | \$169,000 | Cindy Hayworth | 2.5% |
| 9969594 | 335 Mckenzie Drive, Kingsport, TN 37660 | \$399,000 | Connie Salyer | 3% |
| 9977101 | 125 Meadow Springs Lane | \$350,000 | Heather Halsey | 2.5% |
| 9974954 | 1145 Mew Road | \$275,000 | Lynn Fansler | 2.5% |
| 9977954 | 424 Mimosa Street | \$250,000 | Ricky Reed | 2.5% |
| 9975220 | 2784 Mountain View Circle | \$620,000 | Jessica Summers | 2.5% |
| 9972612 | 3036 N John B Dennis Hwy | \$399,995 | Alan Hill | 3% |
| 9955605 | 1201 North N & 1201 1/2 Street, Johnson City, TN 37615 | \$205,000 | Janis Stapleton | 3% |
| 9958359 | 105 Oak St. & Maple Street, Gray, TN 37615 | \$288,000 | Connie Salyer | 3% |
| 9976247 | 140 Old Mill Court, Kingsport | \$375,000 | Gina Hensley | 2.5% |
| 9968023 | 3712 Orebank Road, Kingsport, TN 37664 | \$348,000 | Connie Salyer | 3% |
| 9972256 | 109 Quail Heights Court, Kingsport TN 37663 | \$589,000 | Melinda Hatfield | 2.5% |
| 9967129 | 1220 Radcliffe Avenue, Kingsport, TN 37664 | \$109,000 | Connie Salyer | 3% |
| 9942219 | 763 Red Bud Lane, Honaker, VA 24260 | \$3,100,000 | Connie Salyer | 3% |
| 9976038 | 1621 Redwood Drive, Kingsport | \$269,998 | Alan Hill | 2.5% |
| 9977140 | 3069 Ridgemont Circle, Kingsport | \$350,000 | Heather Halsey | 2.5% |
| 9959868 | 1270 Ridgetop Trail, Kingsport, TN 37664 | \$64,900 | Ricky Reed | 4% |
| 9972739 | 1747 Rock Springs Road | \$45,000 | Melinda Hatfield | 3% |
| 9968459 | 7231 Rocky Fork Road, Wise, VA 24293 | \$43,000 | Dawn Head | 2.5% |
| 9970534 | 104 Rosemont Street, Kingsport TN 37660 | \$275,000 | Gina Hensley | 2.5% |
| 9974296 | 1053 Rotherwood Drive | \$759,999 | Gina Hensley | 2.5% |
| 9970749 | 2125 Saint Erics Court, Kingsport TN 3760 | \$824,500 | Connie Salyer | 2.5% |
| 9974125 | 110 Sandpiper Circle, Kingsport | \$474,500 | Angela Rundle | 2% |
| 9971533 | 2244 Sheffield Street Kingsport TN 37660 | \$490,000 | Colette George | 2.5% |
| 9974280 | 2124 Sherwood Road | \$250,000 | BJ Walsh | 2.5% |
| 9976760 | 490 Shipley Ferry Road | \$365,000 | Heather Halsey | 2.5% |
| 9976760 | 490 Shipley Ferry Road | \$365,000 | Heather Halsey | 2.5% |
| 9969105 | 3422 Silk Mill Place, Kingsport, TN 37660 | \$629,000 | Dawn Head | 2.5% |
| 9972898 | 417 Silver Lake Road, Church Hill, TN | \$215,000 | Crystal Greene | 2.5% |
| 9975133 | 325 Silvers Chapel Road | \$310,000 | Lynn Fansler | 2.5% |
| 9977435 | 2121 Southcote Drive | \$415,000 | Alan Wilder | 2.5% |
| 9970276 | 721 South Sherbrooke Circle, Mount Carmel, TN 37645 | \$599,500 | B.J. Walsh | 2.5% |
| 9928590 | 889 Summer Sound Road, Piney Flats, TN 37686 | \$645,000 | Connie Salyer | 3% |
| 9975596 | TBD AP Carter Highway | \$74,900 | Ricky Reed | 3% |
| 9963350 | Tbd Cassells Chapel Road, Dungannon, VA 24245 | \$300,000 | Lou Britt | 2.5% |
| 9969135 | Tbd Fairbanks Street, Kingsport, TN 37660 | \$46,900 | Michael Adkins | 5% |
| 9934737 | Tbd Highway 11 W, Church Hill, TN 37642 | \$199,900 | Angela Rundle | 3% |
| 9932063 | Tbd Jimmy Hollow Road, Butler, TN 37640 | \$274,000 | Cindy Hayworth | 4% |
| 9957767 | Tbd Pine Street, Weber City, VA 24290 | \$18,000 | Lou Britt | 2.5% |
| 9959200 | Tbd Shelton Mission Road, Greeneville, TN 37743 | \$74,900 | Jessica Summers | 2.5% |
| 9953775 | Tbd Southwest Cherokee Road, Johnson City, TN 37604 | \$697,500 | Liesel Watkins | 2.5% |
| 9977923 | TBD Sweet Gum Drive | \$159,000 | Angela Rundle | 2.5% |
| 9959084 | Tbd Waters Edge Road, Duffield, VA 24244 | \$110,000 | Jessica Summers | 2.5% |
| 9973570 | 1037 5th Street, Bristol | \$230,000 | Bob Ross | 2.5% |
| 9974982 | 2684 Timbers Edge Trace | \$224,999 | Liesel Watkins | 2.5% |
| 9976306 | 2814 Toddman Street, Kingsport | \$184,500 | Alan Pairgin | 3% |
| 9970984 | 172 Una Street Gate City, VA 24251 | \$289,900 | Connie Salyer | 2.5% |
| 9976593 | 227 Valley Crest Drive | \$279,900 | Colette George | 3% |
| 9976613 | 21265 Vances Mill Road | \$249,000 | Ricky Reed | 2.5% |
| 9952368 | 107 Vanderpool Private Drive, Kingsport, TN 37660 | \$289,500 | Connie Salyer | 3% |
| 9975121 | 357 Vine Street | \$510,000 | Melissa Parton | Talk to agent. |
| 9971337 | 415 Walnut Street Church Hill, TN 37642 | \$330,000 | Crystal Greene | 2.5% |
| 9970703 | 259 Ward Lane, Blountville TN 37617 | \$300,000 | Alan Wilder | 4% |
| 9970811 | 2024 West Manor Court, 2024, Kingsport, TN 37660 | \$267,500 | Colette George | 2.5% |
| 9955110 | 4214 West Stone Drive, Kingsport, TN 37660 | \$1,095,000 | Gina Hensley | 3% |
| 9964612 | 1209 White Street, Kingsport, TN 37664 | \$434,900 | Colette George | 2.5% |
| 9969886 | 2600 Wildwood Drive, Kingsport, TN 37660 | \$465,000 | B.J. Walsh | 2.5% |
| 9970301 | 226 Willowbend Court, Kingsport TN 37660 | \$429,900 | Connie Salyer | 2.5% |
| 9970811 | 2024 W Manor Court, Kingsport, TN 37660 | \$267,500 | Colette George | 2.5% |
| 9974596 | 700 Woodgreen Lane | \$474,900 | Melinda Hatfield | 2.5% |